

BBVA Bancomer secured financing for an amount of USD\$145 million

Category: Banking & Finance

written by Adrián Trejo Santiago | October 5, 2020

The firm advised BBVA Bancomer, Bancomext and SabCapital, as joint lenders, on a secured financing for an amount of USD\$145 million in favor of Promotora Atardeceres del Pacífico for the construction of the Dayforia hotel by Live Aqua in Puerto Vallarta.

O'Donnell-Structuring and Public Offering of CKDs

Category: Banking & Finance,Capital Markets,Real Estate,Structured Finance

written by Adrián Trejo Santiago | October 5, 2020

The firm advised Grupo O'Donnell in the structuring and placement of structured notes (CKDs) in the Mexican Stock Exchange with an initial issuance of MXN\$400 million plus additional commitments, through a capital call mechanism, for a total committed issuance amount of MXN\$2 billion (approximately US\$100 million) to invest, from time to time, in industrial real estate and urban infrastructure.

The firm advised Bancomext in a USD\$77 million financing to WSC CKD Litibú

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The firm advised Bancomext in a USD\$77 million financing to WSC CKD Litibú for the remodeling and construction of hotel *Conrad by Hilton* at the Riviera Nayarit.

The firm advised FibraHotel on the acquisition of the Fiesta Americana Condesa Cancun

Category: Real Estate

written by Adrián Trejo Santiago | October 5, 2020

The firm acted as counsel to FibraHotel, the first real estate investment trust (REIT) specialized in hotels in Mexico, in the acquisition of the Fiesta Americana Condesa Cancun All Inclusive Resort in a sale and lease back transaction with Grupo Posadas.

The Fiesta Americana Condesa Cancun is an iconic All-Inclusive five star resort in a prime location with over 200m of beach front and over 40,000m².. The Resort has 507 full-service rooms that were recently renovated, and will be operated by Grupo Posadas and FibraHotel under a long-term lease agreement with fixed and variable rent components.

The firm advised Mexican construction consortium APP Coatzacoalcos Villahermosa securitise collection rights from a toll road

Category: Banking & Finance,Capital Markets,Infrastructure, PPPs and Government Procurement,Securitizations & Structured Finance

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The firm advised Mexican construction consortium APP Coatzacoalcos Villahermosa securitise collection rights from a toll road, issuing notes worth MXN\$1,950 million in an innovative project financing transaction.Banco Invex and Monex Casa de Bolsa acted as trustee and common representative for the noteholders respectively.

The deal monetises future toll road revenue it will get from drivers using the motorway; it issued the notes through a trust, which is the payment beneficiary under the PPP.

APP Coatzacoalcos Villahermosa is a consortium made up of Portuguese construction company Mota-Engil and Mexican counterparts Calzada Construcciones and Construcciones y Dragados del Sureste.

The firm advised Henkel acquire

Mexican haircare company Nattura Group.

Category: Mergers and Acquisitions, Real Estate

written by Adrián Trejo Santiago | October 5, 2020

The firm advised German chemical and consumer goods company Henkel acquire Mexican haircare company Nattura Group for an undisclosed amount. The acquisition involved the purchase of Nattura's portfolio business in Mexico, Spain, the US and Colombia. Henkel also acquired eight real estate properties where Nattura's facilities are located.

The firm advised Barclays in connection with the public offering of structured notes (CERPI's) on the Mexican stock exchange

Category: Tax

written by Adrián Trejo Santiago | October 5, 2020

The firm advised Barclays Capital Casa de Bolsa, as underwriter, prepared the public offering of structured notes (certificados bursátiles fiduciarios de proyectos de inversión) or CERPIs in the Mexican market with a target initial issuance of MXN\$800 million plus additional commitments, through a capital call mechanism, for a targeted total committed issuance amount of MXN\$4 billion (approximately USD\$216 million). The purpose is to create a fund focused on the entire real estate value chain.