

NHG advises Solenis on the Mexican component of its acquisition of NCH Corporation

Category: Firm news

written by Nader, Hayaux & Goebel | November 14, 2025

NHG advised Solenis LLC, a leading global producer of specialty chemicals for water-intensive industries, on the Mexican aspects of its acquisition of NCH Corporation, a multinational group engaged in industrial cleaning, water treatment and maintenance solutions.

NHG's work included conducting due diligence and advising on the acquisition of NCH's Mexican subsidiaries, as well as providing strategic guidance on local corporate, regulatory and environmental matters. The transaction strengthens Solenis' position as a worldwide leader in water and hygiene treatment solutions, enhancing its presence across Latin America and expanding its integrated product portfolio in industrial and institutional markets.

The deal required the simultaneous integration of multiple operating entities across jurisdictions, including complex environmental and chemical-product compliance obligations in Mexico. It represents one of the largest global acquisitions in the water and hygiene treatment industry in recent years.

NHG's role was pivotal in aligning Mexican due diligence findings and regulatory requirements with Solenis' global acquisition strategy, ensuring a smooth transition of NCH's Mexican operations and full regulatory alignment throughout the process.

Nader, Hayaux & Goebel recognized in ITR World Tax 2026

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Nader, Hayaux & Goebel (NHG) is pleased to announce its inclusion in the ITR World Tax 2026 rankings, one of the leading global references for tax advisory excellence.

In this edition, NHG was recognized in the following practice areas:

- General Corporate Tax
- Transactional Tax
- Tax Controversy

Additionally, ITR World Tax recognized three NHG professionals for their individual expertise and contributions to the tax practice:

- Adalberto Valadez - Notable Practitioner
- Ana Paula Pardo - Highly Regarded and Women in Tax Leader
- Francisco Palmero - Notable Practitioner

These recognitions reaffirm NHG's position as a trusted advisor in Mexico for complex tax structuring, transactional tax matters, and sophisticated tax controversy work across industries.

NHG Ranked Once Again as a Top-

Tier Firm by The Legal 500 Latin America 2026

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written by Nader, Hayaux & Goebel | November 14, 2025

We are proud to announce that NHG has once again been recognized as a Top-Tier Law Firm by The Legal 500 Latin America 2026, reaffirming our position as a leading player in the region's legal landscape.

NHG achieved Tier 1 rankings in six core practice areas: Banking and Finance, Capital Markets, Corporate and M&A, Insurance, Projects and Infrastructure, and Real Estate. In addition, the firm received commendations and recommendations across six other practice areas, reflecting our comprehensive expertise and commitment to serving our clients' diverse needs.

Our dedicated team was also honoured with 32 individual recognitions, including five Hall of Fame listings. These esteemed recognitions highlight the outstanding reputation, leadership, and innovative approaches of our partners and lawyers, underscoring our firm's commitment to excellence.

These remarkable results not only demonstrate our technical prowess but also reinforce NHG's core values of client trust, integrity, and forward-thinking solutions. Our sustained recognition by The Legal 500 Latin America showcases our ongoing dedication to delivering top-tier legal advice, fostering long-term client relationships, and leading industry initiatives.

As we look toward the future, NHG remains committed to maintaining the highest standards of service and innovation, helping our clients navigate complex legal landscapes and achieve their strategic objectives with confidence.

We thank our clients and colleagues for their continued trust and support, which drives us to excel and push boundaries in the legal profession.

Nader, Hayaux & Goebel advises Walgreens in connection with the acquisition of Walgreens Boots Alliance

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Nader, Hayaux & Goebel (NHG) acted as Mexican counsel to Walgreens in connection with the acquisition of Walgreens Boots Alliance by US private equity firm Sycamore Partners. The transaction involves complex cross-border regulatory considerations, including antitrust and securities compliance in Mexico.

NHG advised Walgreens on key Mexican legal aspects of the transaction, including deal structuring, regulatory strategy, antitrust, and closing matters. The firm also guided Mexican securities law implications arising from the participation of a Mexican subsidiary listed on the Mexican Stock Exchange (BMV).

In addition, NHG's Antitrust and Competition team played a crucial role in assessing and navigating merger control obligations in Mexico, conducting a comprehensive analysis to address competition law issues and facilitating the regulatory approval process with Mexican competition authorities.

The transaction posed significant regulatory challenges given the involvement of several public companies, requiring careful coordination of disclosure obligations, corporate governance requirements, and financial market regulations across multiple jurisdictions.

This deal underscores NHG's capabilities in high-profile cross-border M&A and its extensive experience advising multinational corporations on multi-jurisdictional transactions involving public companies and regulated entities.

Nader, Hayaux & Goebel welcomes Mario Lara Rodríguez as Of Counsel

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Nader, Hayaux & Goebel is pleased to welcome Mario Lara Rodríguez as Of Counsel in the firm's Foreign Trade / Customs practice. Mario brings a robust track record in customs law, foreign trade, administrative audits, legal defense strategies (including amparo and nullity actions), and the design of legal and tax structures to optimize international trade operations.

Throughout his career, Mario has represented clients before customs and tax authorities, managed complex administrative proceedings, and delivered strategic counsel to mitigate customs-related contingencies.

Reflecting on Mario's arrival, NHG Chairman Hans Goebel stated:

"We are pleased to welcome Mario to Nader, Hayaux & Goebel. His deep command of foreign trade law and strong regulatory experience will strengthen our service offerings, enabling us to serve clients more effectively as they navigate customs, audits, and international trade challenges in a global environment that is continuously evolving."

Mario's addition to the team reinforces the firm's ongoing commitment to offer expert, cutting-edge, and decisive counsel in cross-border transactions, customs taxation, and regulatory compliance.

NHG advised Platinum Equity in its USD 375 million acquisition of Owens & Minor's Products & Healthcare Services business

Category: Firm news

written by Nader, Hayaux & Goebel | November 14, 2025

Nader, Hayaux & Goebel (NHG) acted as Mexican counsel to Platinum Equity in its USD 375 million acquisition of Owens & Minor's Products & Healthcare Services business. The transaction involved complex cross-border elements requiring coordination between multiple jurisdictions.

NHG advised on the Mexican components of the transaction, including corporate, regulatory, environmental, and labor matters, and worked closely with U.S. and global counsel to ensure consistency across representations, permits, and post-closing obligations involving the Mexican subsidiaries.

As part of its advisory role, NHG:

- Coordinated cross-border integration efforts to align Mexican regulatory, environmental, and labor requirements with the overall global transaction structure.
- Developed a regulatory and environmental strategy to address key local permitting issues related to the target's manufacturing operations in Mexico, ensuring full compliance at closing.
- Designed a labor transition framework under Mexican law to facilitate the transfer of employees while minimizing post-closing exposure for the buyer.
- Collaborated with specialized antitrust counsel on merger control analysis, evaluating potential filing requirements before Mexico's competition authorities and

ensuring proactive compliance with local competition laws.

This transaction underscores NHG's expertise in handling complex cross-border M&A deals and providing comprehensive legal solutions that integrate seamlessly with global strategies.

NHG advises Total Play on MXN 3,000 million long-term bond issuance

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written by Nader, Hayaux & Goebel | November 14, 2025

Mexico City, October 2025 - Nader, Hayaux & Goebel (NHG) advised Total Play, a leading provider of telecommunications services in Mexico, on the issuance and public offering of long-term certificates (certificados bursátiles fiduciarios de largo plazo) with ticker symbol "TPLAY 25", for a total amount of MXN 3,000 million under one of its current debt programmes.

The certificates were issued with an interest rate of 3.2 percentage points above the new reference rate "TIIE de Fondeo", marking one of the first issuances in the Mexican market to adopt this updated benchmark rate. The offer was successfully placed among institutional investors, reflecting solid market confidence in Total Play's financial performance and long-term growth strategy.

This transaction demonstrates Total Play's continued access to the Mexican capital markets and its ability to maintain competitive financing conditions in a challenging macroeconomic environment. The funds raised will strengthen the company's liquidity position and support ongoing investments in infrastructure, innovation, and expansion of its high-speed fiber optic network across Mexico.

NHG acted as legal counsel to Total Play in connection with all aspects of the transaction, including the structuring, documentation, and placement of the certificates, as well as regulatory compliance before the National Banking and Securities Commission (CNBV) and the Mexican Stock Exchange (BMV).

The issuance reinforces the market's trust in Total Play's solid operational fundamentals and growth outlook, and underscores NHG's leading position as a top-tier advisor in capital markets, telecommunications, and finance transactions in Mexico.

NHG advised Cobre del Mayo on an exchange offer of Senior Secured PIK Toggle Notes due 2030 for new Senior Secured PIK Toggle Notes due 2032

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written by Nader, Hayaux & Goebel | November 14, 2025

Nader, Hayaux & Goebel (NHG) acted as Mexican counsel to Cobre del Mayo in the launch of an exchange offer of its Senior Secured PIK Toggle Notes due 2030 for Senior Secured PIK Toggle Notes due 2032.

The transaction was innovative as it involved exchanging EuroNext Exchange-listed notes for new notes registered directly by the issuer with the Vienna Stock Exchange, leveraging its unique framework that dispenses with listing agent requirements and streamlines the registration process.

NHG's team provided advice on the structuring, documentation, and implementation

of the transaction, which included a comprehensive security package consisting of a security trust, a non-possessory pledge agreement over mining concessions, and a pledge agreement. BCP Securities LLC acted as underwriter.

This exchange offer reinforces Cobre del Mayo's financial strategy and demonstrates NHG's expertise in complex cross-border capital markets transactions and mining-related financing structures. Our team's involvement highlights the firm's capacity to provide innovative, cross-sector, multi-jurisdictional legal solutions tailored to the needs of leading companies in Mexico's key industries.

Nader, Hayaux & Goebel Recognized Once Again as an Elite Firm in Latin Lawyer 250 2026

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Nader, Hayaux & Goebel (NHG) has once again been recognized as an Elite Firm in the Latin Lawyer 250, reaffirming its position as one of Mexico's foremost corporate law firms.

The ranking highlights NHG's strength across its core practice areas, including banking and finance, capital markets, corporate and M&A, private equity, project finance, real estate, insurance, restructuring and insolvency, antitrust, telecoms, energy, and ESG. Latin Lawyer commends the firm's multidisciplinary and collaborative approach, enabling it to deliver innovative and comprehensive solutions in highly complex transactions.

NHG continues to strengthen its practices with top legal talent, while investing in diversity, professional development, and cutting-edge technology, including AI, to enhance client service. With its office in London, NHG remains the only Mexican

firm in the ranking with a presence in Europe, ensuring seamless support for cross-border matters.

This recognition as an Elite Firm reflects NHG's unwavering commitment to excellence, innovation, and client service, solidifying its reputation as a trusted partner for both domestic and international clients.

NHG advises HSBC México on secured credit facility to Birdman

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written by Nader, Hayaux & Goebel | November 14, 2025

Nader, Hayaux & Goebel (NHG) advised HSBC México, S.A., Institución de Banca Múltiple, Grupo Financiero HSBC on the structuring and implementation of a secured multi-tranche credit facility granted to Take Flight Ventures, S.A.P.I. de C.V. - commercially known as "Birdman", an emerging company in Mexico's food and beverage sector.

The financing will support Birdman's corporate development and working capital needs, enabling the company to continue consolidating its position in the Mexican market. The transaction was structured with a tailored security package, designed to provide robust protection for the lender while preserving the borrower's operational flexibility. The transaction is secured by multiple Mexican collateral instruments.

By overcoming structural challenges and designing a comprehensive solution adapted to the parties' needs, NHG once again demonstrated its ability to deliver innovative, client-oriented legal strategies in complex financings. This transaction underscores the firm's commitment to supporting significant projects in Mexico's financial sector and confirms its standing as a market leader in banking and finance across Latin America.