

NHG contributes to 8th edition of the International Capital Markets Review

Category: Publications, Securities and Capital Markets

written by Nader, Hayaux & Goebel | enero 8, 2019

[Julián Garza](#), [Gunter Schwandt](#) and [Jenny Ferrón](#) contributed to the The International Capital Markets Review, part of the reputed The Law Reviews series published by Law Business Research.

This multi-jurisdictional guide addresses the comparative law aspect of international capital markets workload and offers legal practitioners with a reference source.

The guide is now in its 8th edition, and covers 28 jurisdictions in which leading law firms offer the latest insights and regulatory updates.

The Mexico chapter can be downloaded free of charge [here](#). The full book is also available and can be downloaded [here](#).

Further information and instructions on how to purchase the publication can be found on [The Law Review's website](#).

NHG recognized as Capital Markets Law Firm of the Year 2018 by Best

Lawyers

Category: Awards, Capital Markets, Firm news, Infrastructure, PPPs and Government Procurement, Insurance and Reinsurance, Partners

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Nader, Hayaux & Goebel is pleased to inform that Best Lawyers, a publication that gathers information from other firms and lawyers, has recognized NHG as **Law Firm of the Year 2018** in the practice of [Capital Markets](#). This recognition is determined based on certain factors including comments from other attorneys, coverage and scope of the firm in this area of practice, historical analysis of the winners in **Lawyer of the Year** and the reputation of the firm as an expert in this area.

Likewise, we are pleased to inform you that [Michell Nader](#), [Yves Hayaux](#) and [Hans Goebel](#) have been recognized as **Lawyer of the Year**, in the practices of *Project Finance & Development*, *Insurance Law* and *Structured Finance Law*, respectively.

For the full rankings of Nader, Hayaux & Goebel, visit [Best Laywers](#).

NHG Real Estate team contributes to 2nd edition of The Legal500's Global Guide to Real Estate

Category: Publications, Real Estate

written by Nader, Hayaux & Goebel | enero 8, 2019

[Vanessa Franyutti](#), [Alejandro Rojas](#) and [Fernando Castillo](#) contributed to 2018 edition of [The Legal 500: Real Estate Country Comparative Guide](#).

Each chapter of this global guide provides information about the current issues

affecting real estate in a particular country and addresses topics such as ownership proof, due diligence, taxes, planning and zoning restrictions, mortgages and environmental contamination as well as insight and opinion on the most common issues in their respective country. The Q&A template for each chapter has been provided by Jonathan Solomon of Clifford Chance.

You can [download a free copy of the Mexico chapter here](#).

Two new partners promotions mark NHG's solid growth path

Category: Banking & Finance, Capital Markets, Firm news, Mergers and Acquisitions, Project Finance, Securities and Capital Markets, Securitizations & Structured Finance

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Nader, Hayaux & Goebel is pleased to inform that [Ana Paula Telleria](#) and [José Humberto Rocha](#) have been named Partners of the Firm as of January 1, 2019.

Ana Paula's practice focuses mainly on securities and capital markets, with significant expertise in secured transactions, including joint ventures, mergers and acquisitions and corporate related matters. She is regularly involved in cross-border transactions in connection with the structuring, development and financing of projects in Mexico.

Ana Paula also specializes in real estate finance and investment. She has a strong background in relevant real estate transactions including business, commercial, industrial and residential developments, tourism and leisure projects (hotels, time-share regimes and mixed-use developments). She has substantial experience advising clients on structuring of CKDs (development capital certificates) and FIBRAs (the Mexican equivalent of a U.S. REIT), private funds and other financial investment vehicles for the real estate sector. Chambers and Partners Latin America

has ranked Ana Paula two years in a row as an *Associate to Watch* in the area of Capital Markets. Ana Paula graduated from Universidad Panamericana, attorney at law (2007) and received her LL.M. from New York University School of Law (2012) with special focus on Corporate Law.

José Humberto is an expert in finance law, counseling domestic and foreign credit institutions and other financial organizations in domestic, cross-border and global transactions, as well as large-scale companies in structuring and restructuring their debt.

As an associate of NHG, he has been the lead attorney in a variety of credit transactions, including innovative and traditional credit facilities secured by different kinds of collateral such as real estate mortgages, security trusts, ship mortgages, tangible and intangible pledges and other corporate guarantees.

José Humberto has strong experience in banking law, corporate finance, mergers and acquisitions, private equity and debt and corporate restructures. He graduated as attorney at law from Universidad Anahuac in 2009 and holds a Master in Corporate Law and a Post-Graduate degree in Corporate Law (summa cum laude) both from Universidad Anahuac. In 2014, he completed his LL.M. at the University of Chicago Law School, and worked as a foreign associate at Proskauer Rose, LLP's New York office from 2014 to 2015.

The Firm is proud of Ana Paula and José Humberto's appointments. We are certain that in their new endeavors they will further strengthen the Firm's capabilities in some of the Firm's core practices, including capital markets, banking and finance and M&A.

Laws, regulations and policies that affect Technology M&A in Mexico

Category: Mergers and Acquisitions, Publications

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[Gunter Schwandt](#) and [Jenny Ferrón](#) have contributed to the 2019 Technology M&A publication of *Getting The Deal Through*, where they describe the laws, regulations and policies that affect the structure and execution of technology M&A in Mexico, along with the due diligence processes of such transactions.

This is the first edition and covers 16 jurisdictions in which leading law firms offer the latest insights and regulatory updates in technology M&A transactions.

The Mexico chapter can be downloaded free of charge [here](#). For further information, please visit [GTDT's website](#).

NHG has won the 2018 Mexico Client Service of the Year Award by Chambers Latin America

Category: Awards, Firm news

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We are pleased to inform you that Nader, Hayaux & Goebel has been awarded the 2018 Mexico Client Service of the Year Award by Chambers Latin America.

We are honored by the opportunity of serving our clients every day, which makes this achievement possible. We are committed to continue developing our areas of practice and maintain our standards of service to our clients and our position as

leader in the Mexican legal market.

We would like to thank all of you for making this possible and we look forward to continue working with you.

For more information, please visit [Chambers' website](#).

O'Donnell-Structuring and Public Offering of CKDs

Category: Banking & Finance, Capital Markets, Real Estate, Tax

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NHG advised Grupo O'Donnell in the structuring and placement of structured notes (certificados de capital de desarrollo) or CKDs in the Mexican Stock Exchange (Bolsa Mexicana de Valores) issued through an issuing trust (fideicomiso) with an initial issuance of MXN\$400 million plus additional commitments, through a capital call mechanism, for a total committed issuance amount of MXN\$2 billion (approximately US\$100 million) with the purpose to create a private-equity fund to invest, from time to time, in industrial real estate and urban infrastructure.

This placement represents the first structured notes issued by O'Donnell, and it also involved the participation of two coinvestors controlled by O'Donnell.

Insurance team participates in XV World Congress of AIDA

Category: Events, Insurance and Reinsurance

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Partners Yves Hayaux du Tilly and Luciano Perez participated at the XV World Congress of AIDA 2018 which took place in Brasil from October 11 to 13th.

Yves participated in the session of the Reinsurance Working Party to give a presentation on parametric (re)insurance in LatAm and legal issues and developments on performance guarantees and credit (re)insurance; he also gave a presentation in the session of the Working Party on State Supervision of Insurance, on new criteria of CNSF in Mexico on the obligations of foreign reinsurers when taking reinsurance from Mexican cedents and inherent regulatory risk.

Likewise, Luciano gave a presentation on the legal aspects of environmental insurance policies in Mexico for the Working Party session on Environmental Insurance.

Nader, Hayaux & Goebel sponsor 6th edition of LexMex Conference in London

Category: Events, Firm news, Practices Areas

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For the 6th consecutive year, the Mexican Chamber of Commerce in Great Britain, in partnership with The Law Society and The Bar Council hosted the Lex Mex Conference, which took place on 2 October 2018 at Bernard's In Hall, Gresham

College in London. Nader, Hayaux & Goebel, which is one of the founding member and a strong supporter of the Chamber, was proud to sponsor the event.

LexMex was conceived to foster closer relations between English and Mexican legal professionals to discuss legal developments in Mexico, opportunities of collaboration within legal professionals, and exchange innovation and best practices within the legal profession. LexMex has become the ideal platform for UK barristers and solicitors to meet with their leading Mexican colleagues .

After five successful editions of LexMex, this year for the first time The Law Society, the Bar Council and the Mexican Chamber of Commerce in partnership with ANADE, BMA and INCAM organised a very successful English Legal Week in Mexico City.

Initiatives such as LexMex and the British Legal Week in Mexico are contributing to help English and Mexican lawyers in working together across a range of practices, such as fintech, oil and gas, maritime, international arbitration, corporate governance, anti-money laundering, and financial regulation, and in the development of the international practice of English and Mexican lawyers. In this 6th edition, LexMex managed to have as guest of honour Justice Luis Maria Aguilar Morales, President of the Mexican Supreme Court of Justice.

Participating as speakers in LexMe included H.E. Julian Ventura Mexican Ambassador to the United Kingdom and Northern Ireland, Nigel Baker OBE MVO Head of the Latin Americas for the Foreign and Commonwealth Office, the Presidents of the three main Mexican bar associations (colegios de abogados) ANADE, Barra Mexicana, and Ilustre y Nacional Colegio de Abogados de México, Amanda Pinto QC, Chair of the International Committee of the Bar Council, and representatives of Mexican Law firms such as Guerra González y Asociados, Marván González Graf y González Larrazolo, Malpica Iturbe, Buj y Paredes and Nader Hayaux and Goebel.

Simon Davis, Vice president of the Law Society, The Hon. Justice Mac Gowen, and Lord Brennan QC Senior associate member of Matrix updated the English and Welsh solicitors and barristers on legal developments in Mexico in sectors such as litigation, insolvency and bankruptcy, employment and social security, project finance, capital markets and financial services, as well as the expectations on the

upcoming administration of President elect Andrés Manuel Lopez Obrador, challenges to the rule of law and international judicial collaboration.

LexMex concluded with a dinner at the Grange City Hotel.

On the Mexican Chamber of Commerce in Great Britain

The Mexican Chamber of Commerce in Great Britain (MexCC) was formed in 2011 with the support of key stakeholders in the bilateral relationship to represent the Mexican private sector in the UK, support Mexican investors, businesspeople and traders enter the UK market, and UK investors, businesspeople and traders interested in doing business in Mexico and raise Mexico's profile as a business partner, promoting Mexico as an investment and trade destination. The MexCC is a non-for-profit private sector organization funded by its members and sponsors consisting of businesses from entrepreneurs to multinational corporations across a range of sectors like, energy, financial services, food & drinks, infrastructure, insurance, etc. The MexCC works in coordination with both Governments, their respective Embassies and promotion agencies, as well as with other private sector organisations in Mexico and the UK, and is the authoritative voice of the Mexican private sector before the international business community in London. For more info please visit: <http://www.mexicanchamberofcommerce.co.uk/>

**Alejandro Mendiola Díaz appointed
as Chairman of the Best Practices
Committee of the Economic**

Competition Commission of the ICC Mexico

Category: Antitrust, Events, Firm news

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We are pleased to announce that Partner Alejandro Mendiola Díaz, head of Nader, Hayaux & Goebel's Antitrust practice, was appointed as Chairman of the Best Practices Committee of the Economic Competition Commission of the International Chamber of Commerce México (ICC México). We wish him the best of luck in this new endeavour.

