

Chambers & Partners 2026

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

We are pleased to announce that, for the thirteenth year in a row, Chambers and Partners has recognized NHG as a Band 1 Firm in the most important practice areas:

- Banking and Finance
- Capital Markets
- Corporate/M&A: The Elite
- Insurance
- Projects
- Real Estate

The following practice areas also continue to be recognized by this prestigious publication:

- Aviation
- Bankruptcy/Restructuring
- Competition/Antitrust
- Energy & Natural Resources
- Tax: Non-contentious

Congratulations to our 16 outstanding attorneys who have been individually recognized by Chambers and Partners, reflecting their dedication and expertise.

These distinguished rankings highlight our steadfast commitment to providing exceptional legal services. We truly appreciate the trust and continued support of our clients and partners, motivating us to maintain and exceed our standards.

We look forward to building on this success and working together in the years ahead.

Nader, Hayaux & Goebel Advises Fibra Storage in MXN \$500 Million Bond Issuance

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, August 11, 2025] - Nader, Hayaux & Goebel, advised Fibra Storage, the largest real estate investment trust in Mexico dedicated to self-storage units, in the issuance and public offering of bonds (certificados bursátiles fiduciarios) under its current debt program.

The bonds, with ticker symbol "STORAGE 25", were issued for a total amount of MXN 500 million representing the second largest issuance under Fibra Storage's current debt program.

The transaction took place shortly after a rating upgrade for Fibra Storage and involved unique challenges. During the preparation of the issuance, bondholders approved the substitution of the trustee for the issuing trust, as well as all related trusts. This required the drafting and negotiation of updated documentation under a compressed timeframe.

Additionally, the issuance coincided with a quarter-end, triggering specific regulatory requirements for periodic reporting, which had to be incorporated into the documentation and transaction timeline.

The NHG team navigated these challenges by coordinating closely with all stakeholders to ensure compliance with applicable regulations and to complete the transaction within the shortened schedule.

Nader, Hayaux & Goebel Recognized as Top Tier Firm in IFLR1000 2025 Rankings

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, July 30, 2025 - We are pleased to announce that Nader, Hayaux & Goebel has once again been recognized as a Top Tier Firm in the 2025 edition of IFLR1000, reaffirming our leadership and excellence across key practice areas in Mexico's legal market.

Our results remain strong and consistent year over year, with top-tier recognition in multiple categories. We are especially proud to highlight the recognition of Santiago Medina as Highly Regarded, joining our exceptional group of ranked lawyers.

Practice Area Rankings:

Banking - Tier 1

Capital Markets: Debt - Tier 1

Capital Markets: Equity - Tier 1

Investment Funds - Active

Mergers & Acquisitions - Tier 1

Project Development - Tier 1

Project Finance - Tier 2

Real Estate - Tier 1

Restructuring and Insolvency - Tier 3

Ranked Lawyers:

Michel Nader - Market Leader

Yves Hayaux du Tilly - Highly Regarded

Hans Goebel - Highly Regarded

Julián Garza - Highly Regarded

Javier Arreola - Highly Regarded

Vanessa Franyutti - Highly Regarded / Women Leaders

Gunter Schwandt - Highly Regarded

Alejandro Rojas - Highly Regarded

Luciano Pérez - Highly Regarded

Santiago Medina - Highly Regarded (new recognition)

Notable Practitioners:

Adrián López

José Manuel Zavala

Rising Star Partner:

Ana Paula Tellería

Rising Star:

Fernando Castillo

We thank our clients and peers for their continued trust and recognition. These results reflect the collective commitment of our team to deliver best-in-class legal services in a constantly evolving market.

NHG Advised Vehlo in Strategic Cross-Border Acquisition of Remaining TCC Shares, Including Mexican Operations

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, July 24, 2025 — Nader, Hayaux & Goebel (NHG), a leading Mexican law firm, is pleased to announce that it advised Vehlo, a key leader in the automotive software market, in its acquisition of the remaining shares in Total Customer Connect (TCC), including TCC's Mexican operations. Our team provided comprehensive legal support on the structuring, negotiation, and execution of the Mexican law-governed transaction documents, as well as addressing multiple legal aspects concerning the Mexican subsidiary. This cross-border deal highlights NHG's extensive expertise in complex mergers and acquisitions and its ability to deliver seamless legal solutions across jurisdictions.

The deal involved a sophisticated cross-border structure between U.S. and Mexican entities, requiring detailed legal due diligence of the target company in Mexico, including corporate, tax, and regulatory considerations. NHG played a pivotal role in advising on the structuring, negotiation, and execution of all transaction documents governed by Mexican law. Its team coordinated closely with U.S. counsel to ensure consistency and enforceability in both jurisdictions, effectively bridging the legal frameworks.

A key component of the transaction was the drafting and negotiation of a Stock Purchase Agreement, governed by U.S. law, complemented by an Assignment Agreement under Mexican law. NHG meticulously managed the integration of indemnification provisions within the U.S.-law agreement to provide comprehensive legal protections for the purchaser regarding the Mexican subsidiary. Careful attention was paid to align these provisions with local legal requirements, safeguarding the buyer's interests across borders.

This transaction underscores NHG's ability to handle multi-jurisdictional M&A matters with precision and expertise, demonstrating its capacity to deliver strategic legal advice in complex international deals. The firm's expertise encompasses corporate, tax, regulatory, and transactional law, enabling it to manage the intricacies of cross-border acquisitions efficiently.

Through this successful deal, NHG reaffirms its position as a leading legal advisor for international mergers and acquisitions in Mexico, showcasing its commitment to client service excellence and its deep

understanding of transnational legal issues. The firm's proven ability to coordinate and structure multi-jurisdictional transactions continues to distinguish it in the legal landscape, reaffirming its reputation as a trusted partner for sophisticated cross-border deals.

NHG advises group of investors in cross-border acquisition of Real Valladolid CF

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, June 30, 2025 - Nader, Hayaux & Goebel (NHG) acted as co-counsel to Ignite Sports Ventures in the acquisition of a controlling stake in the historic Spanish football team Real Valladolid Club de Fútbol, S.A.D. (RVFC).

NHG structured and capitalized the limited-partnership investment vehicle, drafted and negotiated its governing documents, and safeguarded the investors governance and strategic-participation rights within the club.

Key Workstreams

- Structured & capitalized the investment vehicle.
- Drafted & negotiated the partnership agreement and ancillary documentation.
- Secured governance and strategic-participation rights within RVFC.

This transaction showcases NHG's cross-border capabilities, and its expertise in complex, multi-jurisdictional investment structures, including in the entertainment business.

Nader, Hayaux & Goebel Supports the Relaunch of the Mexican Chamber of Commerce in Great Britain

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

London, June 17, 2025 -NHG proudly supported the official relaunch of the **Mexican Chamber of Commerce in Great Britain (MexCC)**, which took place at the historic In & Out (Naval and Military Club) in London. The event brought together senior members of the Mexican and British business communities, institutional partners, and representatives from diplomatic and investment sectors, including HM's Deputy Trade Commissioner for Latin America and the Caribbean, Oliver Ballhatchet, MBE.

The relaunch marks the beginning of a new strategic chapter for the MexCC, envisioned as a modern, purpose-driven platform aimed at strengthening trade and investment ties between Mexico and the United Kingdom.

Yves Hayaux du Tilly, partner at NHG and Honorary Chair of the MexCC, played a key role in shaping the Chamber's renewed mission. His leadership reflects the Chamber's bold ambition to position Mexico within global capital and innovation flows, by leveraging London's status as an international financial hub.

The revamped structure of the MexCC is supported by four strategic pillars: **Investment, Trade & Business, Culture, and Technology**. It also launched a suite of services—including **MexConnect, MexTradeHub, MexIntelligence, and MexSLS (Soft Landing Solutions)**—to provide tailored support for companies expanding into or from Mexico.

For more information: [Link](#)

NHG Advises Bio Pappel on Strategic MXN 400 million Asset Acquisition

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, [June 17, 2025] - Nader, Hayaux & Goebel (NHG) is pleased to announce that it advised Bio Pappel, S.A. de C.V. (BPP) in connection with a MXN 400 million asset purchase agreement entered into with Talleres Estrella, S.A. de C.V.

This strategic acquisition of operational assets will significantly enhance BPP's production capabilities and support the company's long-term growth strategy in Mexico. The transaction also enables in-house manufacturing of paper-based products, reinforcing BPP's commitment to efficiency and innovation in sustainable packaging and paper solutions.

The deal was successfully executed under a tight timeline, necessitating fast-paced and complex negotiations. NHG provided comprehensive legal counsel to ensure the timely and effective closing of the transaction.

About NHG

Nader, Hayaux & Goebel is a leading Mexican law firm with a strong focus on M&A, banking and finance, and corporate advisory services. With a track record of advising on high-profile transactions, NHG delivers strategic legal solutions tailored to its clients' business goals.

Nader, Hayaux & Goebel advised Elawan Energy as co-counsel on the Financing of a 30 MW Wind Farm Project in Mexico

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, June 17, 2025 - Nader, Hayaux & Goebel (NHG) advised as co-counsel in connection with the financing of the San Pedro Wind Farm, a 30 MW renewable energy project under development in the State of Querétaro, Mexico. The financing was led by Elawan Energy, a global renewable energy company and part of the ORIX Group, with funding provided by Banco Bilbao Vizcaya Argentaria (BBVA).

NHG acted as Mexican counsel to Elawan Energy, advising on the execution of a EUR 25 million senior financing package to support the development of the project.

Currently under construction, the San Pedro Wind Farm is expected to play a significant role in Mexico's clean energy transition, with the capacity to supply

electricity to over 30,000 households annually and contribute to a substantial reduction in CO₂ emissions in the region. The long-term credit facility is covered by a Cesce Green Investment Policy on behalf of the Spanish Government, in line with the company's sustainability criteria and energy-transition objectives.

The NHG team was led by Partners Yves Hayaux du Tilly and Miguel González, and Associate Mauricio López Melo, providing strategic legal counsel on Mexican law matters.

This transaction underscores NHG's proven capabilities in advising on cross-border project finance transactions in the renewable energy sector and reaffirms the firm's commitment to supporting sustainable infrastructure development in Mexico.

For more information, please contact the Project Finance and Energy team at Nader, Hayaux & Goebel, or visit www.nhg.mx.

Nader, Hayaux & Goebel Advises U-Storage on the Early Repayment of its green notes “Storage 21-2V” via Banorte Credit Facility

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, June 17, 2025 - Nader, Hayaux & Goebel (NHG) has advised U-Storage, Mexico's largest self-storage company, on the early repayment of its 2025 green notes “Storage 21-2V” with a value of approximately MXN 329 million.

The repayment was completed through the arrangement of a credit facility with Banorte for up to MXN 350 million, providing U-Storage with the flexibility to

allocate any unused portion of the funds toward additional real estate acquisitions or capital expenditures.

The facility has a three-year term and forms part of U-Storage's broader strategy to strengthen its financial structure and expand its national footprint.

This early repayment is expected to enhance investor confidence, optimize the company's financial conditions, and lay the groundwork for potential future issuances. It reflects U-Storage's continued focus on sustainable growth and disciplined financial management.

The team for the storage transaction included Partner Jenny Ferrón and Associate Roberto De la Vega, offering comprehensive counsel across financing, capital markets, and real estate matters.

This transaction further underscores NHG's deep expertise in structured finance and its ability to advise on innovative, strategic financing solutions aligned with its clients' long-term business goals.

For more information, please contact the Capital Markets and Real Estate team at Nader, Hayaux & Goebel, or visit www.nhg.mx.

NHG Advises Pulso Inmobiliario on USD 350 Million Refinancing of Major Hotel Portfolio

Category: Firm news

written by Nader, Hayaux & Goebel | agosto 21, 2025

Mexico City, June 17, 2025 - Nader, Hayaux & Goebel (NHG) is proud to announce it advised Pulso Inmobiliario on the successful USD 350 million refinancing of its

Breathless & Secrets Riviera Cancun, Dreams Riviera Cancun, Dreams Natura, and Secrets & Dreams Vallarta Bay hotel projects (the “Projects”).

The transaction involved the structuring and execution of a USD 350 million credit facility (the “Loan”) granted by a syndicate of banks, investors, and financial institutions (the “Lenders”). The Lenders were selected by Capstone Advisors S.C., acting as Structuring Agent to Banco Ve por Más, S.A., Institución de Banca Múltiple, Grupo Financiero Ve por Más, solely in its capacity as trustee of Trust 321, acting as borrower (the “Borrower”).

The Loan is secured by a robust collateral package, including cash flows, assets, and other rights derived from the Projects, which will be held by a security trustee (the “Trustee”) appointed by the Lenders for their benefit. Additionally, the Lenders will receive a non-possessory pledge under Mexican law over furniture, fixtures, equipment, rights, permits, licenses, and other movable assets of the Borrower that cannot be conveyed to the Trustee. The Borrower also granted real estate mortgages over the Projects.

Proceeds from the Loan were used to refinance existing debt, cover transaction costs, fund capital expenditures—including equity investments in the Secrets Marina Riviera Maya and San José del Cabo hotels (the “Permitted Pipeline Projects”)—as well as to support working capital and general corporate purposes.

Pulso Inmobiliario is a leading Mexican real estate development group, specializing in the structuring, development, and management of industrial, residential, corporate, and hotel projects throughout Mexico. With over 25 years in the market, the firm offers institutional investors access to premier real estate investment opportunities.

This transaction underscores Pulso Inmobiliario’s continued growth and vision, and showcases NHG’s experience in advising on complex, high-value financings in the hospitality and real estate sectors.

About NHG

Nader, Hayaux & Goebel is a top-tier Mexican law firm with a strong track record in

banking and finance, M&A, capital markets, and real estate. NHG is recognized for delivering innovative legal solutions for sophisticated transactions across industries.