

NHG Adds Francisco Palmero As Partner

Category: Firm news

written by Nader, Hayaux & Goebel | septiembre 12, 2024

P R E S S R E L E A S E

Mexico City, September 11, 2024

Nader, Hayaux & Goebel (NHG) is delighted to announce the addition of Francisco Palmero, as new partner of the Firm, effective September 11, 2024.

Francisco is an expert in tax and administrative litigation and consultation work, with more than 15 years of experience.

Francisco's practice is focused on supporting and handling complex tax and administrative disputes before local and federal courts, as well as advising and accompanying clients in tax audits, conclusive agreements and procedures for tax refunds. Francisco also has extensive experience advising on tax matters and consultations regarding federal and local taxes and the application of treaties to avoid double taxation, among other matters.

The incorporation of Francisco as a partner to NHG will strengthen the Firm's client service and tax practice, expanding the capabilities of NHG to provide comprehensive services to its clients.

Francisco comments: "It is a great honor to join a Firm that stands out for its professionalism and excellence. My main objective is to support clients with comprehensive services of the highest quality, which have made NHG an outstanding top tier Firm."

NHG's tax partner, Adalberto Valadez, commented: "The incorporation of Francisco to our tax team evidences the commitment of our Firm to the continuous growth of our tax practice. The addition of litigation capabilities to the array of services that we offer will certainly allow us to better serve our clients, with the same level of

service that we strive to provide.”

Nader, Hayaux & Goebel successfully guided HSBC Mexico through an asset-backed revolving facility to Dimex.

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Nader, Hayaux & Goebel successfully advised HSBC Mexico regarding an asset-backed revolving facility for MXN **1,500,000,000.00** granted to Dimex through a Mexican irrevocable security trust (acting as borrower under the facility). This facility was backed by proceeds from eligible pension loans granted by Dimex to its clients. It was conveyed to the irrevocable security trust acting as the borrower, where HSBC Mexico has a first-priority beneficial interest.

This is an asset-backed non-recourse financing. Dimex’s obligations under the financing documents are limited to complying with specific financial parameters. The implementation of this facility has involved the participation of a Master Servicer to assist Dimex in certain servicing activities and issue or validate the reports delivered to HSBC México under the financing documents.

Counsels to HSBC:

Hans Goebel (Partner)

Julián Garza (Partner)

Paulina Bracamontes (Associate)

Diego Hagemann (Associate)

ITR World Tax 2025

Category: Firm news

written by Nader, Hayaux & Goebel | septiembre 12, 2024

We are honored to have been recognized by ITR World Tax 2025.

For the sixth consecutive year, we were recognized in General Corporate Tax, Transactional Tax, and Tax Controversy.

Likewise, three of our professionals were considered in this year's results.

We sincerely thank our clients and friends for their continued trust and support. Your partnership is integral to our success, and we look forward to continuing our journey together.

Chambers 2025

Category: Firm news

written by Nader, Hayaux & Goebel | septiembre 12, 2024

We are thrilled to announce that for the **twelfth year in a row**, Chambers and Partners has ranked **NHG** as a **Band 1 Firm** in the following core practice areas:

- Banking and Finance
- Capital Markets
- Corporate/M&A: The Elite

- Insurance
- Projects
- Real Estate

The following practice areas continue to be recognized as well by this respected publication:

- Aviation
- Bankruptcy/Restructuring
- Competition/Antitrust
- Energy & Natural Resources
- Tax: Non-contentious

Congratulations to our **15 exceptional attorneys** who have been individually recognized by Chambers and Partners, a testament to their dedication and expertise!

These prestigious recognitions underscore our unwavering commitment to delivering exceptional legal services. We are dedicated to providing our clients with the highest quality of legal support, and these rankings validate our efforts.

We sincerely thank our clients and friends for their continued trust and support. We look forward to continuing our journey together.

**Partner Luciano Pérez appointed as
Chairman of AMEDESEF
(Asociación Mexicana de Derecho**

de Seguros y Fianzas) for the period 2024 - 2026

Category: Firm news

written by Nader, Hayaux & Goebel | septiembre 12, 2024

We are pleased to announce that Luciano Pérez, partner of our Insurance and Reinsurance practice, has been appointed as Chairman of the AMEDESEF (Asociación Mexicana de Derecho de Seguros y Fianzas) for the period 2024-2026. The appointment of Luciano and the new Directive Board of the AMEDESEF will be effective as of September 2024.

The new Directive Board of AMEDESEF will be integrated by distinguished members of the insurance sector in Mexico, including María José Pinillos Montaña, Pablo Retes González Cos, Karina Chavero Huitrón, Tania Rojo Palavicini, and Francisco Javier Torres González.

The new members will focus on continuing AMEDESEF's mission of advancing and solidifying insurance and surety law in Mexico. They will focus on promoting the study, dissemination, and ethical practice within this field.

NHG recognized once again as a Top Tier Firm by IFLR 1000

Category: Firm news

written by Nader, Hayaux & Goebel | septiembre 12, 2024

We are proud to share that for the sixth consecutive year, IFLR 1000 has ranked NHG as a TIER 1 firm in the following practice areas:

- Banking

- Capital Markets: Debt
- Capital Markets: Equity
- M&A
- Project Development
- Real Estate

A special congratulations to our 14 outstanding attorneys who have also been individually recognized by IFLR 1000.

This achievement is a testament to our team's unwavering dedication to providing unparalleled client service and upholding exceptional standards across all our practice areas.

Thank you to our incredible team and valued clients for making this possible.

6th Edition of Anticorruption in Mexico Latin Lawyer

Category: Events, Firm news

written by Nader, Hayaux & Goebel | septiembre 12, 2024

On 6 June 2024, Partner [Hans Goebel](#) participated in the sixth edition of “Anti-Corruption & Investigations Mexico,” organized by Latin Lawyer and Global Investigations Review. The events feature keynotes addressing the rule of law in Mexico and the importance of recent developments.

Hans Goebel participated in the panel “Mitigation of anti-corruption risk in transactions” together with [Mariana C.](#), [Karina Escobar](#), [Monica Lorena Orozco Guerrero](#), and [Guillermo A Moreno Melendez](#), moderated by Andrew Levine.

NHG appoints Jenny Ferrón as Partner

Category: Firm news, Partners

written by Nader, Hayaux & Goebel | septiembre 12, 2024

Nader, Hayaux & Goebel (NHG) is delighted to welcome back Jenny Ferrón as a Partner, effective May 1, 2024.

Jenny, a former senior associate at NHG, brings a wealth of expertise in capital markets, banking & finance, private equity and cross-border transactions. Jenny's industry experience spans to real estate, fintech, public companies, banking and financial services.

During her tenure at NHG, she spearheaded multiple capital markets and financing transactions, and provided counsel to major financial institutions and corporations on debt and equity securities offerings. Jenny has a strong track record in finance matters both in Mexico and abroad.

Prior to rejoining NHG, Jenny worked three years as an associate at a premier global law firm in New York, focusing on public and capital markets transactions as well as structured finance. She holds an LLM degree from the University of Fordham and a law degree from Universidad Panamericana.

Jenny comments "Rejoining NHG as a partner is not only a great honor but also a heartfelt homecoming. Having spent several formative years as a senior associate here, returning feels like reuniting with family. I eagerly anticipate the exciting journey ahead and I'm grateful for the chance to once again be part of this exceptional team and contribute to our ongoing success."

Jenny's addition as a Partner bolsters NHG's capabilities in banking, finance, capital markets, and private equity, underscoring NHG's commitment to excellence.

Hans Goebel, Chairman of NHG, commented: “Jenny is a magnificent lawyer and a remarkable person. We are delighted to welcome her back to NHG, now as a Partner. Jenny’s addition to the partnership is a reflection of our enduring culture of organic and sustained growth. It underscores our Firm’s commitment to our core values of excellence, collaboration and delivery of unparalleled service to our clients.”

Presentación de la “Guía ASG para México 2023”

Category: ESG, Firm news, Sustainable Transition/ESG

written by Nader, Hayaux & Goebel | septiembre 12, 2024

Ciudad de México, 27 de marzo de 2024. El día 20 de marzo de 2024, el Despacho de abogados transaccional Nader, Hayaux & Goebel (NHG) y el Despacho de abogados en litigio Guerra, Hidalgo y Mendoza (GHM) presentaron su “Guía ASG para México 2023” en un evento al que asistieron abogados, altos directivos, consejeros y responsables de sostenibilidad de varios de los corporativos más importantes de México.

La Guía ASG para México fue presentada por un panel compuesto por Alexandra Haas, Directora Ejecutiva de Oxfam México, Pola Salmun, Directora de Relaciones Institucionales y Gobierno del Museo Memoria y Tolerancia y Bernardo Rivadeneyra, Presidente de la Comisión de Gobierno Corporativo del Consejo Coordinador Empresarial (CCE), el cual fue moderado por Jimena Marván, Directora Ejecutiva de Capítulo Cero México, el capítulo local de la Iniciativa de Gobernanza Climática.

La Guía ASG para México es una obra que cubre el marco legal aplicable al que están sujetas las empresas en México, sus funcionarios y consejeros, posibles contingencias y riesgos litigiosos, así como los casos más relevantes relacionados con los criterios ambientales, sociales y de gobierno corporativo (ASG).

El propósito de la Guía ASG para México es divulgar conocimiento sobre el marco legal aplicable a criterios ASG, generar conciencia sobre las normas y políticas referidas y contribuir a que las empresas mitiguen los riesgos legales inherentes a la situación en la que nos encontramos, al transitar a un sistema económico neutro en emisiones de carbono.

En su intervención, Jimena Marván recalcó la importancia que tiene la Guía ASG para México como herramienta útil y práctica para mitigar riesgos legales, e incluso de negocios, para las empresas y aplaudió el esfuerzo de NHG y GHM para contribuir al entendimiento de las temáticas ASG en México y ayudar a las empresas, a sus consejeros y funcionarios a redefinir la forma en la que crean valor y transforman su relación con el medio ambiente y las personas.

Por su parte, Alexandra Haas inició el panel con una brillante participación, analizando los efectos negativos que pueden tener ciertos proyectos industriales para los pueblos indígenas y comunidades marginadas, en los casos en que las empresas desarrolladoras omitan considerar criterios ASG en la elaboración de sus proyectos. Alexandra mencionó que la Guía ASG para México es un buen compendio que puede servir como referencia para que las empresas cumplan con los criterios ASG.

El emotivo discurso de Pola Salmun hizo énfasis en la necesidad de perder la indiferencia ante la emergencia climática en la que nos encontramos y la importancia de que las empresas incorporen criterios ASG en sus operaciones. Pola comentó que siempre y cuando generemos y hagamos conciencia sobre nuestro rol social, se logrará promover el desarrollo social, el rendimiento económico y la utilidad financiera en armonía con la naturaleza y las comunidades, mediante la aplicación de los principios de gobernanza climática y los criterios ASG debidamente adaptados e integrados en la empresa, a los que hace referencia la Guía ASG para México.

Bernardo Rivadeneyra cerró la presentación del panel haciendo referencia a la próxima publicación, de una versión actualizada, del Código de Mejores Prácticas de Gobierno Corporativo del CCE que incorpora los principios de gobernanza climática de Capítulo Cero México y los criterios ASG. Asimismo, felicitó a los Despachos NHG

y GHM por su dominio de estos temas y su compromiso y liderazgo en la asesoría y acompañamiento a las empresas para incorporar los criterios ASG en sus operaciones y esfuerzos en estructurar instrumentos financieros verdes y sostenibles para financiar la transición, mitigación y adaptación de empresas que operan en México.

En sus palabras de bienvenida, Yves Hayaux du Tilly, socio de NHG y coordinador de su Grupo de Trabajo para la Transición Sostenible/ASG explicó que los principios de gobernanza climática y los criterios ASG debidamente adaptados e integrados en las empresas, promueven su desarrollo social, rendimiento económico y utilidad financiera en armonía con la naturaleza y las comunidades, garantizando su sostenibilidad ante los riesgos que enfrentan al cambiar a una economía regenerativa neutra en emisiones de carbono. Asimismo, indicó que para que cada empresa logre abordar adecuadamente la transición en su organización, es necesario que administre adecuadamente riesgos inherentes a la emergencia climática, incluyendo riesgos legales en materia ambiental, social y de gobierno corporativo y cuente con asesoría legal especializada en aquellas áreas en las que NHG goza de inigualable reputación en el mercado mexicano.

Finalmente, Jesús Guerra socio de GHM comentó que existen múltiples herramientas jurídicas para obligar a las empresas a implementar y operar de acuerdo con los criterios ASG descritos en la Guía ASG para México. Jesús enfatizó en que las empresas deben implementar estos criterios sin esperar a que terceros inicien litigios en su contra, considerando que el incumplimiento con los criterios ASG provocaría una pérdida para todas las partes involucradas, al ser irreversibles los daños ambientales y sociales causados por las empresas, aunque posteriormente se les condene al pago de daños.

Con presencia en la Ciudad de México y Londres, NHG fue la primera firma mexicana de abogados que en 2021 formó un Grupo de Trabajo para la “Transición Sostenible/ASG” para ofrecer servicios integrales y acompañar a sus clientes en su transición a una economía sostenible y regenerativa, en la adopción e integración de criterios ambientales, sociales y de gobierno corporativo (ASG). La Firma ofrece flexibilidad, innovación y vanguardia para el desarrollo de una estrategia legal y regulatoria, que promueva las finanzas verdes y sostenibles; así como la adopción y

aplicación de criterios ASG, que están alineados con los objetivos de desarrollo sostenible (ODS).

Para asegurar la eficiencia en sus servicios, NHG colabora con expertos mexicanos e internacionales, tales como el despacho de litigio GHM en el diseño e implementación de instrumentos y acciones legales dentro del marco legal mexicano y, además, ha desarrollado relaciones de colaboración con instituciones académicas, agencias gubernamentales y centros de investigación especializados en la materia, con los que trabajamos analizando de forma particular cada caso y brindando soluciones eficientes a corto y largo plazo; como es el caso de Capítulo Cero México, cuyo propósito es *“crear en México una comunidad de consejeros de empresa comprometidos con la gobernanza climática para transitar a una economía neutral en emisiones de carbono antes del 2050.”*.

Acerca de Nader, Hayaux & Goebel

Nader, Hayaux & Goebel (NHG) es un despacho de abogados líder en materia de fusiones y adquisiciones, bancario y financiero, ambiental, mercados de deuda y capital, financiamiento estructurado, telecomunicaciones, impuestos, seguros y reaseguros, financiamiento de proyectos, inmobiliario, energía e infraestructura, reestructuras, concursos mercantiles y quiebras, contratación con entidades gubernamentales, competencia económica y cumplimiento normativo. Somos uno de los mayores grupos de expertos en materia legal corporativa y financiera en el mercado mexicano. Nuestro equipo se ha ganado la reputación de proporcionar asesoramiento legal de la más alta complejidad y calidad, y de un extraordinario servicio al cliente.

Acerca de Guerra, Hidalgo y Mendoza

Guerra, Hidalgo y Mendoza, S.C. es un despacho de abogados fundado en el año de 2020 por Jesús Guerra Méndez, Patricio Hidalgo Estrada y Elías Mendoza Murguía.

Nuestros socios combinan su pasión por el derecho con un compromiso

inquebrantable hacia la ética y el profesionalismo, lo que nos permite garantizar soluciones innovadoras y personalizadas para los problemas legales más complejos.

Nuestro equipo legal cuenta con amplia experiencia en diversas áreas del derecho y se enorgullece de ofrecer servicios y asesoría legal de la más alta calidad a nuestros clientes globales y corporativos.

Acerca de Capítulo Cero México

Capítulo Zero México es el capítulo mexicano de la Iniciativa de Gobernanza Climática del Foro Económico Mundial. Que es la primera iniciativa de gobernanza climática diseñada específicamente para consejeros de empresa, con el objetivo de dotar a los consejeros de conocimiento, habilidades y herramientas para jugar un rol activo frente a la emergencia climática.

NHG welcomes two new Partners

Category: Firm news

written by Nader, Hayaux & Goebel | septiembre 12, 2024

P R E S S R E L E A S E

Nader, Hayaux & Goebel (NHG) is delighted to announce the addition of two new partners, José A. Noguera and Marcela Ánimas, effective January 1, 2024.

José A. Noguera, a senior associate at NHG, has been promoted to partner. He brings expertise in corporate M&A, corporate governance, joint ventures, investment funds, cross-border transactions, international commercial transactions, restructuring and workouts, and finance. José's industry experience spans to automotive, mining, sports, industrial, banking, financial services and logistics.

During his tenure at NHG, José has led multiple M&A and workout transactions, and

provided counsel to major international financing and industrial institutions on their equity and debt investments in Mexican companies. He has a strong track record in mergers and acquisitions in Mexico and Latin America.

Before NHG, José was a visiting attorney at a global law firm in Washington, DC, focusing on real estate investment trusts, fund formation, and mergers and acquisitions. He holds an LLM degree from the University of Chicago Law School and a law degree from Universidad Iberoamericana.

José comments “I am proud to be invited as a partner of NHG, a Firm strongly recognized for having the highest standards of professionalism and excellence, and also, human warmth. My promotion evidences the Firm’s continued evolution to maintain its position as a market leader, particularly in the areas of mergers and acquisitions; restructuring, reorganization and bankruptcy, and banking and finance, always with a focus on providing exceptional services to our clients. I am very excited to be part of the future of NHG”.

Marcela Ánimas, a highly esteemed environmental and natural resources lawyer with over 20 years of experience in Mexico, joins as a partner. With ample market recognition, Marcela has extensive experience advising various sectors and projects. Her expertise encompasses sustainability, ecological ordinance, environmental impact, efficient use of natural resources, corporate governance, environmental liability, divestitures, site abandonments, public policy, M&As, real estate transactions, and financial dealings for both public and private sectors.

The addition of Marcela to the partnership will enhance NHG’s ESG practice area, while strengthening the Firm’s capabilities in natural resources and environmental law.

Marcela comments “I am grateful and excited to join such a prestigious law firm. On this new venture I hope to foster synergies between legal teams, strengthen the ESG practice group and positively impact outcomes for clients and the Firm alike.”

Marcela holds a bachelor’s degree in law from Instituto Tecnológico Autónomo de México (ITAM); a master’s degree in environmental policy and management from Universidad Carlos III de Madrid in Spain and numerous post graduate diplomas on

compliance, real estate, energy and environmental law from some of Mexico's most prestigious Universities. Before joining NHG, Marcela was part of an elite Mexican firm and thereafter held her own legal practice.

Hans Goebel, Chairman of NHG, commented: *"NHG remains dedicated to sustaining its position as a market leader through ongoing evolution and adaptation. The addition of José and Marcela to the partnership underscores and reinforces this dedication, ensuring we continue to provide our clients with exceptional legal services. Their expertise, along with their anticipated contributions in numerous other areas, is expected to enrich the quality and scope of our service offerings, adding significant value for the benefit of our clients."*