

LexGTDT Telecoms & Media 2021 - Mexico

Category: Data Protection, Publications, Telecoms
written by Nader, Hayaux & Goebel | julio 7, 2021

Parter [Julián Garza](#) and associate [Paulina Bracamontes](#) contributed to the development of [Mexico's Telecoms & Media 2021 LexGTDT](#) guide.

Take a look to the Mexico's Telecoms & Media guide, a comparison on regulatory framework, restrictions and licensing requirements; spectrum use considerations; platform regulation; next-generation access (NGA) networks; data protection and cybersecurity issues; big data; local storage requirements; foreign programmes and local content requirements; advertising; must-carry obligations; regulation of new media content; digital switchover; media plurality; regulatory agencies, competition law, and appeals; and recent trends.

[Download the full Telecoms_and_Media 2021 guide here](#)

Lexology GTDT - Public M&A 2021 - Mexico

Category: Mergers and Acquisitions, Publications
written by Gonzalo Martínez P. | julio 7, 2021

Partners [Julián Garza](#) and [Luciano Pérez](#) contributed to the Getting the Deal Through Public M&A 2021 guide, with an overview enabling side-by-side comparison of local insights into Mexico's public or private M&A issues, including types of business combination; principal laws and regulations; cross-border and sector-

specific considerations; governing laws; filing and disclosure requirements; duties of directors and controlling shareholders; shareholder approval and appraisal rights; hostile transactions; break-up fees and frustration of additional bidders; government influence; conditional offers; financing; minority squeeze-outs; waiting and notification periods; tax; labour and employee benefits; restructuring, bankruptcy or receivership; anti-bribery, anti-corruption and sanctions issues; and recent trends.

Download the full guide here: [Public M&A PDF 2021](#)

Chambers Acquisition Finance Practice Guide 2021: Mexico Chapter

Category: Banking & Finance, Publications, Securitizations & Structured Finance, Structured Finance, Tax, Uncategorized, Workouts & Insolvency

written by Nader, Hayaux & Goebel | julio 7, 2021

Take a look at our contribution to the Mexican Chapter of the Acquisition Finance 2021 Global Practice Guide of @Chambers. The Mexican chapter was prepared by partners [Adrián López](#) and [José Humberto Rocha](#) covering the most significant aspects of acquisition finance transactions, ranging from LBO's to security arrangements.

“Mexican banks (including credit and risk committees) adapted very fast to the lockdown, and performed very well despite the pandemic restraints and the increased workload derived from numerous “COVID-19 restructurings”.”

“As in many other jurisdictions, acquisition finance faces the challenge of creating comprehensive and reliable financial models for targets. In many sectors, it is expected that such uncertainty will begin to dissipate by the second semester of 2021, as vaccines become available to the population at large and companies can

access more elements to adjust their business plans accordingly.”

You can read the full article at Chambers & Partners [website](#).

Download the full guide here [MEXICO_Acquisition Finance 2021](#)

Insurance & Reinsurance (The Law Review 2021)

Category: Insurance and Reinsurance, Publications
written by Nader, Hayaux & Goebel | julio 7, 2021

We are delighted to announce that the 9th edition of *The Insurance and Reinsurance Law Review Guide* was recently published. With the contribution of our [Partner Yves Hayaux-du-Tilly](#).

An overview to insurance & reinsurance laws and regulations that may occur in Mexico.

[Click here to download the complete guide.](#)

Mexico Fundraising Chapter in The Private Equity Review 2021

Category: Capital Markets, Energy, Partners, Project Finance, Publications, Telecoms
written by Nader, Hayaux & Goebel | julio 7, 2021

The Law Reviews: 10th Edition - By Partners Hans P Goebel, Héctor Arangua, Adalberto Valadez and Associate Miguel A González

OUTLOOK

The private equity industry in Mexico has been re-energised in recent years by government reforms and policies, a stable macroeconomic situation, stable population growth rate, an increase in real income and an active entrepreneurial ecosystem.

Mexico has successfully completed USMCA (which superseded NAFTA) negotiations with the United States and Canada and has gone through a smooth, peaceful and democratic power transition following the presidential election that took place in July 2018, providing

certainty to investors. However, Mexico's intention of being prepared for any scenario is clear from its aim to increase trade with Argentina and the Pacific Alliance (Colombia, Peru and Chile), as well as with the European Union and Asian countries, and from the government's

continued efforts over the past few years in the infrastructure and energy sectors.

While the forecasts are moderate, we expect contract and investment opportunities to be abundant as government policies support a shift towards a larger role for a combined private and public investment in the Mexican infrastructure industry and in the still-booming energy

industries. Opportunities will also be presented by the continuing rise of the fintech industry and by the implementation of the governmental programme for the economic reactivation during 2021 and onwards. The outlook for the Mexican PE industry is, therefore, positive, with local funds becoming more global and deploying

capital, and investments by foreign funds increasing throughout the energy sector.

We predict that the regime governing publicly issued PE funds will continue to be improved, and that the regulations regarding investment restrictions applicable to Mexican pension funds will necessarily evolve towards alignment with the types of regimes seen in other, more evolved countries, allowing the pension funds to conduct private transactions and investments in funds or projects directly (rather than only through publicly issued securities such as CKDs, FIBRAs, FIBRA Es and CERPIs).

[To read the full article, click here](#)

Investment Funds (Chambers & Partners Guide 2021)

Category: Banking & Finance, Capital Markets, Mergers and Acquisitions, Publications, Tax

written by Nader, Hayaux & Goebel | julio 7, 2021

This cross-border legal guide provides a global comparison of fundamental legal, tax and regulatory considerations relating to the establishment and operation of investment funds in a range of jurisdictions where the industry is active. Each chapter is written by leading legal advisers from the relevant jurisdiction, providing information on the structures typically used, the regulatory framework for those funds, any significant operational requirements, how the funds may be marketed, a summary of the tax treatment for both the fund itself and investors, and customary or common terms.

This guide seeks to provide guidance on the key questions arising when industry participants are seeking to establish, operate, market and/or invest in an investment fund. Investment funds often operate across multiple jurisdictions. Those who

understand the global landscape will be at a distinct commercial advantage, as well as minimising their risk of falling foul of local laws.

Partners [Héctor Arangua](#) and [Adalberto Valadez](#) have contributed with an overview of the legal, tax and regulatory considerations and investment funds applicable in the Mexican industry.

Find out more reading the complete article [here](#).

More info and the 25 country chapters are available on [Chambers' website](#).

The Public-Private Partnership in the Mexican market

Category: Infrastructure, PPPs and Government Procurement, Publications
written by Nader, Hayaux & Goebel | julio 7, 2021

Law Review - 7th Edition - Mexico - by Partner Alejandro Rojas and associate Benjamin Torrero

A brief description of the situation in Mexico regarding the law review of PPP projects, the process to submit an application, the considerations to be taken into account and which contacts should be consider for your process to succeed. It also includes a historical analysis of the industry in Mexico and the opportunities that the current government has to boost investment and growth.

"More than 14 PPP projects are still operating in the country in the health, telecommunications and transport sectors."

“In future years, the PPP agenda in Mexico may increase, particularly in the transportation and telecommunications sectors, since the administration for 2018 to 2024 has shown particular interest in developing railways, highways and airports, as well as an extensive telecommunications network project to provide internet access and digital services across the country.”

“The energy sector has experienced changes as the open policy under former administrations was being slowed down by the current administration; notwithstanding, with the United States-Mexico-Canada Agreement (USMCA), the country’s power supply, as well as oil and natural gas activities, remain open to foreign investment and are protected as a covered sector under Chapter 14 subject to national treatment, minimum standard of treatment and an investment dispute resolution procedure.”

“The USMCA might also provide further confidence to foreign investors in other sectors, which, along with the recent assurances of the federal government regarding PPP projects, may drive the development of self-financed PPPs in Mexico as a means to increase foreign investment in the country.”

“Since the enactment of the PPP Law in 2012, there have been more than 100 public biddings for the implementation of projects through the PPP model focused primarily on the health, transportation, telecommunications, social and hydraulic infrastructure sectors. The energy and environmental sectors have also shown an increasing participation in PPPs, which translates into more projects ranging from solar photovoltaic power plants to waste management and waste-to-energy projects.”

[To read the complete article, please click here.](#)

The 10th edition of The International Capital Markets Review

Category: Capital Markets, Publications

written by Nader, Hayaux & Goebel | julio 7, 2021

[Julián Garza](#), [Gunter Schwandt](#) and [Jenny Ferrón](#) contributed to The International Capital Markets Review, part of the reputed The Law Reviews series published by Law Business Research.

This multi-jurisdictional guide addresses the comparative law aspect of international capital markets workload and offers legal practitioners with a reference source.

The guide is now in its 10th edition, and covers 23 jurisdictions in which leading law firms offer the latest insights and regulatory updates.

The Mexico chapter can be downloaded free of charge [here](#).

A Fintech overview about laws and regulations applicable in Mexico. (The Legal 500 2020)

Category: Fintech, Publications

written by Nader, Hayaux & Goebel | julio 7, 2021

Written by Partners [Luciano Pérez](#), [Adrián López](#), [Gunter Schwandt](#) and Associates [Juan Pablo Sáinz](#) and [Mario de la Portilla](#).

Mexico continues to be an investment friendly jurisdiction with an exceptionally large number of free trade agreements, investment protection and double taxation treaties. The Mexican legal mainframe for private equity transactions is sound and well established, and the regulation on fintech is designed to allow private and public investments in the sector.

At this point in time, disruption has been more about *how* financial services are delivered more than about *how much* have such disruptive agents penetrated the market.

To review the whole article, [please click here](#).

The 10th edition of The Projects and Construction Review 2020

Category: Project Finance, Publications, Real Estate
written by Nader, Hayaux & Goebel | julio 7, 2021

We are delighted to announce that the 10th edition of *The Projects and Construction Law Review* was recently published, providing an overview of the Mexican market by Partners [Vanessa Franyutti](#) and [Santiago Medina](#).

Please download the complete document here: [Projects and Construction Review 2020_10th edition](#)