

NHG Advised Vehlo in Strategic Cross-Border Acquisition of Remaining TCC Shares, Including Mexican Operations

Category: Firm news

written by Nader, Hayaux & Goebel | julio 24, 2025

Mexico City, July 24, 2025 — Nader, Hayaux & Goebel (NHG), a leading Mexican law firm, is pleased to announce that it advised Vehlo, a key leader in the automotive software market, in its acquisition of the remaining shares in Total Customer Connect (TCC), including TCC's Mexican operations. Our team provided comprehensive legal support on the structuring, negotiation, and execution of the Mexican law-governed transaction documents, as well as addressing multiple legal aspects concerning the Mexican subsidiary. This cross-border deal highlights NHG's extensive expertise in complex mergers and acquisitions and its ability to deliver seamless legal solutions across jurisdictions.

The deal involved a sophisticated cross-border structure between U.S. and Mexican entities, requiring detailed legal due diligence of the target company in Mexico, including corporate, tax, and regulatory considerations. NHG played a pivotal role in advising on the structuring, negotiation, and execution of all transaction documents governed by Mexican law. Its team coordinated closely with U.S. counsel to ensure consistency and enforceability in both jurisdictions, effectively bridging the legal frameworks.

A key component of the transaction was the drafting and negotiation of a Stock Purchase Agreement, governed by U.S. law, complemented by an Assignment Agreement under Mexican law. NHG meticulously managed the integration of indemnification provisions within the U.S.-law agreement to provide comprehensive legal protections for the purchaser regarding the Mexican subsidiary. Careful attention was paid to align these provisions with local legal requirements, safeguarding the buyer's interests across borders.

This transaction underscores NHG's ability to handle multi-jurisdictional M&A matters with precision and expertise, demonstrating its capacity to deliver strategic legal advice in complex international deals. The firm's expertise encompasses corporate, tax, regulatory, and transactional law, enabling it to manage the intricacies of cross-border acquisitions efficiently.

Through this successful deal, NHG reaffirms its position as a leading legal advisor for international mergers and acquisitions in Mexico, showcasing its commitment to client service excellence and its deep

understanding of transnational legal issues. The firm's proven ability to coordinate and structure multi-jurisdictional transactions continues to distinguish it in the legal landscape, reaffirming its reputation as a trusted partner for sophisticated cross-border deals.