

# Nader, Hayaux & Goebel advised Reddy Ice in the acquisition of 100% of the stock of Aguafría.

Category: Firm news

written by Adrián Trejo Santiago | October 10, 2024

Hayaux & Goebel (NHG) advised Reddy Ice, LLC, a leading ice manufacturer and distributor in the United States, in its acquisition of 100% of the capital stock of Fábrica de Hielo Apodaca, S.A. de C.V. (known as Aguafría), the largest ice manufacturer in Mexico, which services over 6,000 customers in several locations of Mexico.

This marks Reddy Ice's first international acquisition, significantly expanding its market presence beyond the U.S. and solidifying its position as the largest manufacturer and distributor of packaged ice products.

The legal review of Aguafría required a comprehensive understanding of the Mexican law, encompassing water, environmental, real estate, and regulatory aspects, and thoroughly examining the assets and liabilities comprising Aguafría's ice business.

The transaction involved complex due diligence and negotiations around a cross-border stock purchase agreement concerning an existing lender whose debt and collateral were successfully repaid and released on the closing date.

Counsels to Reddy Ice:

## **Partners:**

- Vanessa Franyutti
- Antitrust Matters: Alejandro Mendiola
- Tax Matters: Adalberto Valadez
- Environmental Matters: Marcela Ánimas

## **Associates**

- Gabriela Zorrilla
- Fernando Castillo V.
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