

Chambers and Partners' Practice Guide on Corporate M&A 2024

Category: Mergers and Acquisitions, Private Equity, Publications
written by Adrián Trejo Santiago | July 8, 2024

Nader, Hayaux & Goebel is pleased to share our contribution to Chambers and Partners' Practice Guide on Corporate M&A 2024. Authors Michell Nader and Julián J. Garza C. offer a review of 2023 activity and share insights on Trends and Developments for 2024 in Mexico.

2024 is a pivotal year for M&A in Mexico, influenced by the presidential elections in Mexico and the United States. Despite the uncertainties these elections bring, the Mexican market remains robust, with strong M&A activity observed in 2023 across various industries including hospitality, industrial real estate, and manufacturing.

Key highlights from 2023 include a strong economic recovery tempered by inflation and high interest rates. Foreign investment remained strong, particularly in sectors like automotive, financial services, IT, and real estate. Nearshoring continues to be a significant driver, boosting industrial real estate and manufacturing sectors.

Looking ahead, M&A activity is expected to remain vibrant in 2024, especially in financial services, retail, hospitality, automotive, and tech sectors. Renewables and infrastructure projects may see increased investment with potential policy shifts. Mexico's potential in renewable energy is particularly noteworthy, promising substantial M&A opportunities.

The article can be viewed on Chambers' [website](#).

NHG appoints three Of Counsels

Category: Firm news, Of Counsel

written by Adrián Trejo Santiago | July 8, 2024

Nader, Hayaux & Goebel is pleased to announce that [Federico Vergara](#), [José Manuel Zavala](#) and [Gabriel González](#) have become Of Counsels of the Firm.

Federico Vergara is an accomplished lawyer, who has worked as an associate at NHG for several years and has strong experience advising clients on structured finance, banking and finance, private equity and project finance transactions.

José Manuel Zavala is a prominent lawyer who has also worked at the Firm for a number of years, advising public and private companies on mergers, acquisitions, joint ventures, private equity and corporate governance matters.

Gabriel González, who joins the Firm to strengthen our antitrust practice, specialises in a variety of disciplines, including cartel behaviour and abuse of dominance investigations, leniency applications, opinions for cross-ownership and public bids, as well as trial-like procedures and constitutional actions. He has also developed risk prevention programs for several companies. Prior to his private practice, Gabriel worked at the Mexican Federal Antitrust Commission.

As part of our strategy, we are investing in the future of the Firm, seeking to grow our practice areas, strengthening our team and driving the growth of our people.

These promotions are part of our commitment to providing the highest quality service to our clients.

Trends and Developments in

Corporate M&A 2020 in Mexico

Category: Mergers and Acquisitions, Publications

written by Adrián Trejo Santiago | July 8, 2024

Our partners [Julián Garza](#) and [Michell Nader](#), from Nader, Hayaux y Goebel, share their knowledge about the latest trends in the Mexican market for Corporate and M&A 2020, published in the last Chambers and Partners publication.

Change is the only constant - in everything, including the corporate and financial world. What has changed now is that we seem to be in an environment of permanent chaos.

The main factor that creates such a continuous state of convulsion is the complex “interconnectivity” that is now part of our lives, including our businesses. A new disruptive factor has recently emerged - COVID-19. At the present time, it is impossible to assess what its impact will be on the world economy, the financial markets, the labour sector and commercial and corporate activities. However, because of our interconnection as individuals, as countries, as elements of an economic chain that expands across the whole planet, it will certainly impact us all on a significant scale. Looked at from a purely business point of view, such impact will not only negatively affect certain economic sectors, but will also create numerous opportunities in the corporate and M&A sectors.

To read the full article click [here](#):

Compare key legal and regulatory questions on M&A in Latin America

Category: Mergers and Acquisitions, Publications

written by Adrián Trejo Santiago | July 8, 2024

[Héctor Arangua L.](#) and [Miguel González J.](#) have contributed to the latest edition of Latin Lawyers' Reference guide on Mergers and Acquisitions.

Latin Lawyer Reference provides answers to key legal and regulatory questions in Latin America on major practice areas. Leading practitioners and local counsel provide insight in over twenty practice areas, across the region. The interactive format allows for quick-and-easy comparisons across jurisdictions.

The Mexico chapter can be downloaded [here](#). For more information and access to the expert articles and other jurisdictions, please visit: <https://latinlawyer.com/know-how/topics/1000478/mergers-and-acquisitions>

NHG contributes to ICLG guide on Mergers & Acquisitions

Category: Mergers and Acquisitions, Practices Areas, Publications

written by Adrián Trejo Santiago | July 8, 2024

Partners [Yves Hayaux-du-Tilly L.](#) and [Eduardo Villanueva O.](#) contributed the Mexican chapter to ICLG's 14th edition on Mergers & Acquisitions. Our experts answer over 50 key questions on the regulation, mechanics and strategies of dealmaking in Mexico.

The 20th edition of the International Comparative Legal Guide on Mergers & Acquisitions covers over 50 jurisdictions, and contains three expert chapters by heavyweight firms such as Skadden, Arps, Slate, Meagher & Flom and Wachtell, Lipton, Rosen & Katz.

The Mexico chapter can be downloaded here. For more information and access to the expert articles and other jurisdictions, please visit: <https://iclg.com/practice-areas/mergers-and-acquisitions-laws-and-regulations> .

Antitrust team contributes to The Legal 500 Mexico Chapter: Merger Control

Category: Antitrust, Partners, Publications

written by Adrián Trejo Santiago | July 8, 2024

Partner [Alejandro Mendiola](#) contributed to The Legal 500 Mexico Chapter: Merger Control. The aim of this guide is to provide its readers with a pragmatic overview of merger control laws and regulations across a variety of jurisdictions.

This country-specific Q&A provides an overview to merger control laws and regulations that may occur in Mexico. It will cover jurisdictional thresholds, the substantive test, process, remedies, penalties, appeals as well as the author's view on planned future reforms of the merger control regime.

You can [download the PDF here](#) or [read the article on The Legal 500 website](#).



M&A team contributes to The International Comparative Legal Guide to M&A

Category: Mergers and Acquisitions, Publications

written by Adrián Trejo Santiago | July 8, 2024

[Yves Hayaux](#) and [Eduardo Villanueva](#) contributed to the Mexican Chapter of The International Comparative Legal Guide (ICLG) to M&A.

The Guide covers common issues in M&A laws and regulations, including relevant authorities and legislation, target defences, bidder protection, and mechanics of acquisition - in 54 jurisdictions. You can download the PDF of the article [here](#) or read the article on ICLG's [website](#).

Laws, regulations and policies that affect Technology M&A in Mexico

Category: Mergers and Acquisitions, Publications

written by Adrián Trejo Santiago | July 8, 2024

[Gunter Schwandt](#) and [Jenny Ferrón](#) have contributed to the 2019 Technology M&A publication of *Getting The Deal Through*, where they describe the laws, regulations and policies that affect the structure and execution of technology M&A in Mexico, along with the due diligence processes of such transactions.

This is the first edition and covers 16 jurisdictions in which leading law firms offer the latest insights and regulatory updates in technology M&A transactions.

The Mexico chapter can be downloaded free of charge [here](#). For further information, please visit [GTD's website](#).

A practical cross-border insight into mergers and acquisitions in Mexico

Category: Mergers and Acquisitions, Practices Areas, Publications

written by Adrián Trejo Santiago | July 8, 2024

[Yves Hayaux](#) and [Eduardo Villanueva](#) contributed the Mexican Chapter to the 12th Edition of The International Comparative Legal Guide (ICLG) to M&A.

The Guide provides a practical cross-border insight into mergers and acquisitions in Mexico. You can download the PDF of the article [here](#) or read the article on [ICLG's website](#).

Nader, Hayaux & Goebel is pleased to inform that Mónica Ramos has been named Of Counsel of the firm.

Category: Banking & Finance, Capital Markets, Firm news, Mergers and Acquisitions, Practices Areas, Securitizations & Structured Finance

written by Adrián Trejo Santiago | July 8, 2024

Nader, Hayaux & Goebel is pleased to inform that Mónica Ramos has been named Of Counsel of the firm. Monica has more than 13 years of experience in the mergers and acquisitions, capital markets, and banking and finance practice areas. She has developed a specialization in debt and equity public and private issuances, CKDs and regulatory affairs.

According to Hans P. Goebel C., “Monica has consistently shown a great commitment throughout the 10 years that she has devoted to her professional career with this team. Her promotion as Of Counsel is a testament of how she has aided our firm and our clients through her hard work, and clearly positions Nader, Hayaux & Goebel as a firm that values the diversity that female talent bring to the table. We are delighted to continue growing side by side with her.”

Monica graduated from Law at the Instituto Tecnológico Autónomo de México and has a Master’s degree in International Business Law (Paris II-Assas).

Some of the recent matters Monica has been involved with include the representation of Axis in the issuance of CKDs under the capital calls mechanism for a total of \$ 6,500 million pesos, as well as in the update of said CKDs; the representation of Prudential (insurance companies) in the acquisition of notes issued by different clients, either in secured or unsecured private placements and the advice to Bayer AG on the carve-out of its subgroup Bayer MaterialScience into Covestro.

This new position of Mónica will further strengthen the Firm's capabilities in capital markets, banking and finance and M&A work.