

January 2022

## NHG LATEST DEALS



**NHG advised Total Play**  
Partners Michell Nader and Ana Paula Telleria, associates Fernando Quezada and Nicolás Pacheco, and law clerk Ana Sofía Montemayor

NHG advised Total Play Telecomunicaciones on the registration of its first capital markets debt programme as direct issuer in Mexico for up to MXN\$5,000 million and the first short term issuance under such programme for MXN\$1,000 million. [Link](#)

**NHG advised (re)insurance broker BMS Group**  
Partner Yves Hayaux du Tilly, associates Juan Pablo Sáinz and María Ysusi, and law clerk Mariela García-Mingo

NHG represented specialist reinsurance broker BMS on the acquisition of Mexican reinsurance broker PWS Mexico. [Link](#)

**NHG advised Banco Sabadell**  
Partner Eduardo Villanueva and law clerk Fernando Villalón

NHG advised Banco Sabadell, acting as lender, on the negotiations, structuring and documentation of a secured credit facility granted to Banco Actinver, for a total amount of USD\$31 million for the acquisition of industrial properties and secured by a guarantee trust to which such industrial properties and rental payments were transferred. [Link](#)

**NHG advised HSBC Mexico**  
Partner Eduardo Villanueva and law clerk Fernando Villalón

NHG advised HSBC México, as lender, on a secured financing for an amount of MXN\$300 million to Inmobiliaria Helmer and Inmobiliaria Nuevo León, which facility was primarily addressed to repay existing debt. The financing was secured by a guarantee trust to which the office building Corporativo Century Plaza in Mexico City and rental payments were transferred. [Link](#)

**NHG advised Bancomext**  
Partner Eduardo Villanueva, associate Rebeca Carlón and law

clerk **Fernando Villalón**

NHG advised Bancomext on a secured financing to Walton Street Capital for an amount of USD\$183 million. The loan was secured by a guarantee trust to which the real estate properties and rents arising from leases were transferred. [Link](#)

**NHG advised BBVA México and Bancomext**  
Partner Eduardo Villanueva, associate Liam Remberg and law clerk Daniela Cors

NHG advised BBVA México and Bancomext, as joint lenders, on a secured financing for an amount of USD\$200 million to Desarrolladora Hotelera de la Riviera for the refinancing of the acquisition of the Hotel Royalton located in Cancún, Quintana Roo. [Link](#)

## REGULATORY UPDATES

### A) DOF

Relevant Publications in the Official Gazette of the Federation (*Diario Oficial de la Federación*). [Link](#)

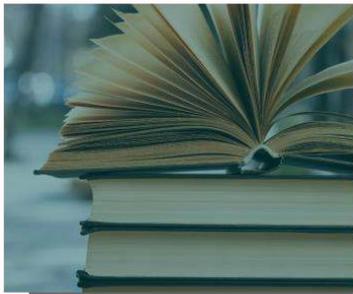
### B) CONAMER

Relevant Drafts in the National Commission for Regulatory Improvement. [Link](#)  
(*Comisión Nacional de Mejora Regulatoria*)

### C) CONGRESO DE LA UNIÓN

Relevant Bills introduced before the Mexican Congress. [Link](#)

## SPECIALIZED PUBLICATIONS



### Mexico Private Practice Perspective (Global Competition Review)

Alejandro

Mendiola

NHG contributed to the Mexico Private Practice Perspective with an analysis of the legal competition and antitrust market in Mexico. [Link](#)

## NHG BREAKING NEWS



## Sandbox Challenge

**Nader, Hayaux & Goebel**

NHG, as an official sponsor of Sandbox Challenge Mexico, announced that the submission period is now open.

Sandbox Challenge is the second edition of an innovation competition to promote innovative models contemplated in the Fintech Law and thereby strengthen the entrepreneurial ecosystem in the financial services sector, organised by the consultancy firm DAI and Distrito Emprendedor, with the support of the Financial Services Programme of the UK Embassy's Prosperity Programme in Mexico.

The invitation is for entrepreneurs from Mexico, Latin America and other parts of the world who have innovative projects to offer financial services based on emerging technologies and who want to test them in the Mexican financial system through innovative models. [Link to register your project](#)



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Nader, Hayaux & Goebel  
Paseo de los Tamarindos  
No. 400-B, Piso 7  
Bosques de las Lomas  
05120 CDMX México  
Mexico