

February 2023

NHG LATEST DEALS



NHG advised the Water Operator Agency of Los Cabos Municipality

Partner Alejandro Rojas and associates José Manuel López, Patricio Rodríguez and Gabriela Zorrilla

NHG advised the Water Operator Agency of Los Cabos Municipality to sign a USD\$144 million public-private partnership (PPP) agreement for the construction and development of a desalination plant in Baja California Mexico. [Link](#)

NHG advised Sabadell, SabCapital and Santander **Partner Eduardo Villanueva, associate Fernando Castillo** **and law clerks Daniela Cors and Santiago Rovelo**

NHG advised a syndicate of lenders, including Sabadell, SabCapital and Santander, on a senior secured credit facility granted to Hotelera Sunrise, an affiliate of Sunset World. The proceeds of the facility will be used to prepay existing debt of certain Sunset World's affiliates and to redevelop the Hacienda Tres Ríos Resort, Spa & Nature Park, located in the Riviera Maya. [Link](#)

**NHG advised a syndicate of lenders led by Scotiabank
Partner Eduardo Villanueva, associate Fernando Castillo
and law clerk Santiago Rovelo**

NHG advised a syndicate of lenders, led by Scotiabank, in connection with the secured credit facility granted to a trust vehicle controlled by Industrial Realty Group (IRG). The proceeds of the facility will be used to support the acquisition by IRG of multiple industrial real estate assets located in three states of Mexico. [Link](#)

REGULATORY UPDATES

A)

DOF

Relevant publications in the Official Gazette of the Federation (*Diario Oficial de la Federación*). [Link](#)

B)

CONAMER

Relevant drafts in the National Commission for Regulatory Improvement. [Link](#)
(*Comisión Nacional de Mejora Regulatoria*)

SPECIALIZED PUBLICATIONS



**Environmental, Social & Governance Laws and
regulations Report (International Comparative Guide)
Partners Yves Hayaux du Tilly and Ana Paula Telleria**

NHG contributed to the Global Legal Group with an overview of the environmental, social and governance laws and regulations established in Mexico and the role of directors in developing climate governance to drive the transition of companies to mitigate the effects of climate change and prevent potential financial losses and liabilities. [Link](#)

**First approach to COFECE's evaluation of the medical insurance sector (The Legal Industry Reviews)
Partner Luciano Pérez and Of counsel Gabriel González**

NHG contributed to The Legal Industry Reviews Magazine with a first approach to the evaluation of the expenses insurance sector in Mexico by the antitrust commission (COFECE). [Link](#)

**Mexico's Private Equity Guide (Legal 500)
Partners Hans Goebel and Adalberto Valadez and associate Miguel Ángel González**

NHG contributed to the Private Equity Guide with an overview of the laws and regulations in Mexico currently in effect within the Private Equity space. [Link](#)



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